



Dr. Bob Vecchiotti
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Bob is an experienced advisor with nearly 30 years of business and leadership development experience. He has a proven combination of skills from business and psychology. His years of experience began in the aerospace industry where he had increasing responsibility from a project leader in advanced systems to manager of business diversification and long range planning at the corporate level.

Bob formed his own business advisory firm in 1980 and has worked with executives in major corporations and business owners. With over 300 assignments, he's successfully guided this target population to increase earnings, develop strategies for expansion, build more effective management teams, develop future leaders, prepare executives for their next challenges with intensive coaching, and increase efficiencies through process improvement and organizational restructuring. His C-Level coaching includes preparation for advancement, succession planning, major management transitions, increasing team effectiveness, and strengthening interpersonal skills. His work with BeamPines includes many of these services and solutions.

He's served organizations in the food, health care, construction, military, manufacturing, transportation, and financial sectors. He's had major assignments at companies such as Ascension Health, AT&T, Anheuser Busch, Chiquita Brands, Department of Defense, Edward Jones, Express Scripts, Heartland Bank, H.J. Heinz, Maritz, Monsanto, GenAmerica, United Van Lines, Von Hoffmann Press, the Washington University School of Medicine, and a variety of small to mid-market businesses.

Bob earned a national reputation for his work in business and people growth, and applying systems thinking to meet management challenges. He was quoted in such publications as the Wall Street Journal, Chicago Tribune, St. Louis Business Journal, St. Louis Post-Dispatch, Investors' Business Daily, The Small Business Monthly, and the Washington Post. His business insights were shared for nearly 20 years in a monthly commentary on KWMU (NPR) in St. Louis. He continues to prepare a monthly commentary for his clients.

Bob has a B.S. in Sociology from St. Peter's College, an M.A. in Psychology from Fordham University, and a Ph.D. in Applied Psychology from St. Louis University. He and his wife Dorothea have three adult children.

He is a member of the Human Resource Leaders Forum, The Association for Corporate Growth, Human Resource People and Strategy, and the Society of Organizational Psychologists. As a community leader, he's the past-president of several major community and charity boards, and the West St. Louis Rotary Club. Hobbies include cooking, reading biographies, and visiting interesting places. He and his wife Dorothea have three adult children. His email address is bvecchiotti@beampines.com.

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